

# Ashir Akhter

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## EDUCATION

**Lassonde School of Engineering, York University**  
*Computer Science, Bachelor of Science*

**Toronto, Ontario**  
*Expected 2025-2026*

- Awards: 1st - MSS Case Competition 2024 | 2nd - Ontario Provincial Martial Arts | EDA Legends 2022-2023

## LEADERSHIP EXPERIENCE

**Entrepreneurship Development Association (EDA)**

**September 2022 - April 2024**

*Senior Advisor / President Elect / Information Technology Executive*

*Toronto, Ontario*

- Brought in the most prominent sponsorship of \$5000 in EDA history from a Senior Partner at Deloitte
- Co-hosted 3 large-scale flagship events of up to 170 attendees per event
- Elected as next President, awarded the “EDA Legends Award”
- Increased membership signups by 25% by redesigning the Linktree, website and making the QR code
- Worked 25 hours a week while pursuing a Computer Science degree
- Consulted next leadership heavily during the hiring/hierarchy process to hire dedicated individuals
- Increased membership loyalty by 20% by consistently meeting and reminding students in study halls
- Brought in 2 speakers and 1 judge by communicating in person and over Zoom via email and LinkedIn
- Ability to think quickly and take initiatives to fix last-minute problems (1 day before events)

## PROFESSIONAL EXPERIENCE

**SCE Wireless (Telus)**

**July 2024 - August 2024**

*Sales Representative*

*Toronto, Ontario*

- Converted 40% of leads into confirmed sales in a single day
- Managed over 500 leads during the tenure of the work period
- Dealt with over 100 leads on a day-to-day basis

**Elections Canada**

**September 2021**

*Central Poll Supervisor - Federal Poll Official*

*Burlington, Ontario*

- Accelerated the voting process by 25% by using the skill of communicating in Urdu
- Directed the work of 4 election officers within the central location and oversaw their schedule
- Performed quality control checks to ensure the integrity of the vote
- Admitted and monitored 2 candidates' representatives

**Smart Tech Outlet**

**July 2020 - August 2020**

*Technician, Customer Service Rep., And E-commerce Marketer*

*Burlington, Ontario*

- Added RAM to upgrade memory, cleaned hard drives, and installed Windows on 50 devices
- Created and co-managed advertisements on 2 e-commerce platforms

## ADDITIONAL INFORMATION

- **Certifications & Licenses:** Microsoft Certified: Azure AI Fundamentals, Artificial Intelligence (AI) and AI for Business, APIs & Web Services
- **Software:** G-Suite, Squarespace, WordPress, Canva, MailChimp, Microsoft Suite, Linktree, Eventbrite, Notion
- **Coding Languages:** Java, Python, C#, C, Kotlin
- **Most Recent Project:** Vigor Mindfulness App
- **Languages:** English, Urdu, Hindi, Arabic, French
- **Competitions:** ShellHacks Miami FIU Hackathon, Ontario Provincial Martial Arts Tournament, Schulich Consulting Club Undergraduate Consulting Conference, MSS Case Competition, MissUC Ultimate Frisbee
- **Interests:** AI, Personal Investing, Islamic Financing, Taekwondo, Automotive Tech & Design, Forensics